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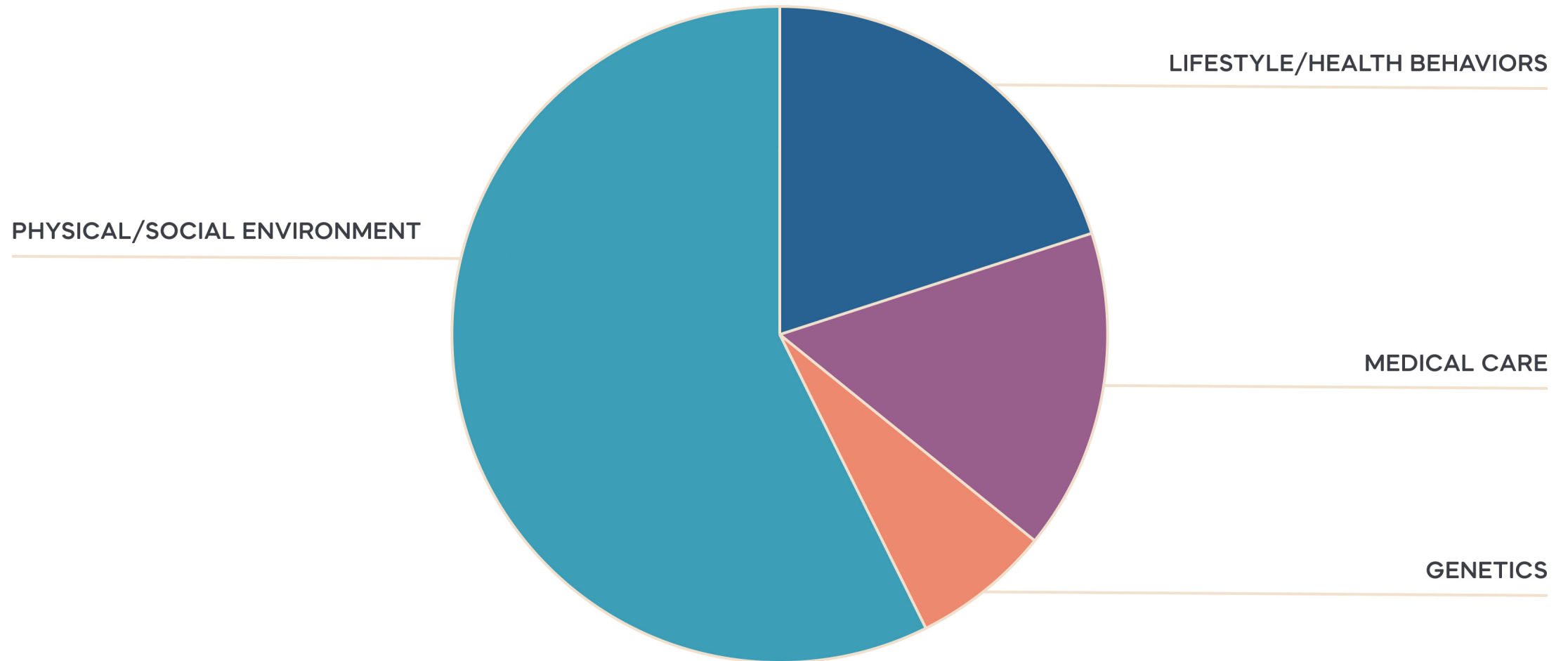
IWBI is the **global authority** for transforming **health and wellbeing** in buildings, organisations and communities



INTERNATIONAL
WELL
BUILDING
INSTITUTE™



What determines the state of health?



Source: Centers for Disease Control and Protection. Frequently Asked Questions. 2014.
Available online at: <https://www.cdc.gov/nchstp/socialdeterminants/faq.html>

Putting
people
first



The impact of WELL

A new study published in *Building and Environment* found that occupants in WELL Certified spaces report **improved workplace satisfaction, increased levels of productivity and gains in perceived health and well-being.**



Research Spotlight

The WELL Factor: Understanding the Impact of WELL Certification

A new study in the *Journal of Building and Environment* finds WELL Certification boosts occupant perceived satisfaction, health, well-being and productivity

Brief Synopsis

In the largest and most comprehensive research of its kind, a newly published peer-reviewed study in the *Journal of Building and Environment* found that occupants in WELL Certified spaces report improved workplace satisfaction, increased levels of productivity and gains in their health and well-being. The study analyzed the impact of WELL Certification using more than 1,300 pre- and post-occupancy survey responses from six companies in North America with analyses conducted at both the aggregate and company level. Specifically, the study showed WELL Certification improved overall occupant satisfaction by nearly 30%, as well as occupant perceived well-being scores by 26%, reported mental health scores by 10% and productivity gains by 10 median points.

Key Findings

Using extensive pre- and post-occupancy survey data, the analysis was able to assess the impact of WELL Certification on the people inside a space when compared to their experiences before certification. The study comprehensively analyzed the impacts of WELL Certification on

In the *Journal of Building and Environment*, September 2022

Title:
Impact of WELL Certification on Occupant Satisfaction and Perceived Health, Well-being, and Productivity: A Multi-Office Pre-/Versus Post-Occupancy Evaluation

Authors:
Nasim Idris, University of Colorado Boulder
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30% ↗

in overall workplace satisfaction

10-point ↗

in reported productivity scores

26% ↗

in reported well-being scores

10% ↗

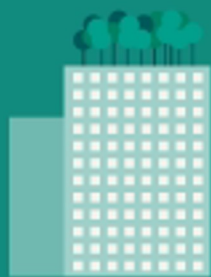
in overall mental health

Investing in health pays back.

Research shows that companies that invest in health and well-being strategies can benefit from enhanced performance and increased financial returns.



7.7%
higher rents
per sq ft
in certified healthy
buildings



\$115
per sq ft in
10-year NPV
for healthy, high
performing buildings



8%
increase
in employee
performance
due to improved air quality

Download IWBI's Research Review, featuring nearly 60 independent studies:

[WEAREWELL.COM/HEALTH-PAYS-BACK](https://www.iewell.com/health-pays-back)

Healthier people are more productive.

CBRE Madrid reported that **80% of employees** believed that their new office enabled them to be more productive.

In Cundall's Gold WELL Certified workplace, **employee absenteeism dropped by more than 50% in one year.**

Landsec reported a **productivity increase of 30%** in their Silver WELL certified workplace.



WELL Certification

Commit to baseline health strategies across the 10 WELL concepts and earn points for additional strategies to achieve one of four certification levels.



WELL Certification
WELL Core Certification
WELL Community Certification*

VERIFIED PERFORMANCE

WELL prioritises accountability through a data-driven performance review and on-site environmental assessment.

ONSITE
TESTING

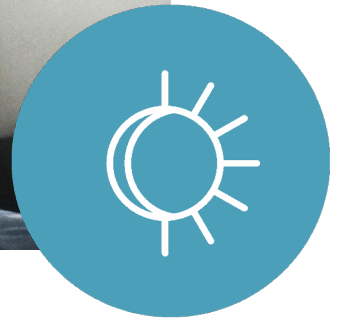


PERFORMANCE
REVIEW



PERFORMANCE
VERIFICATION









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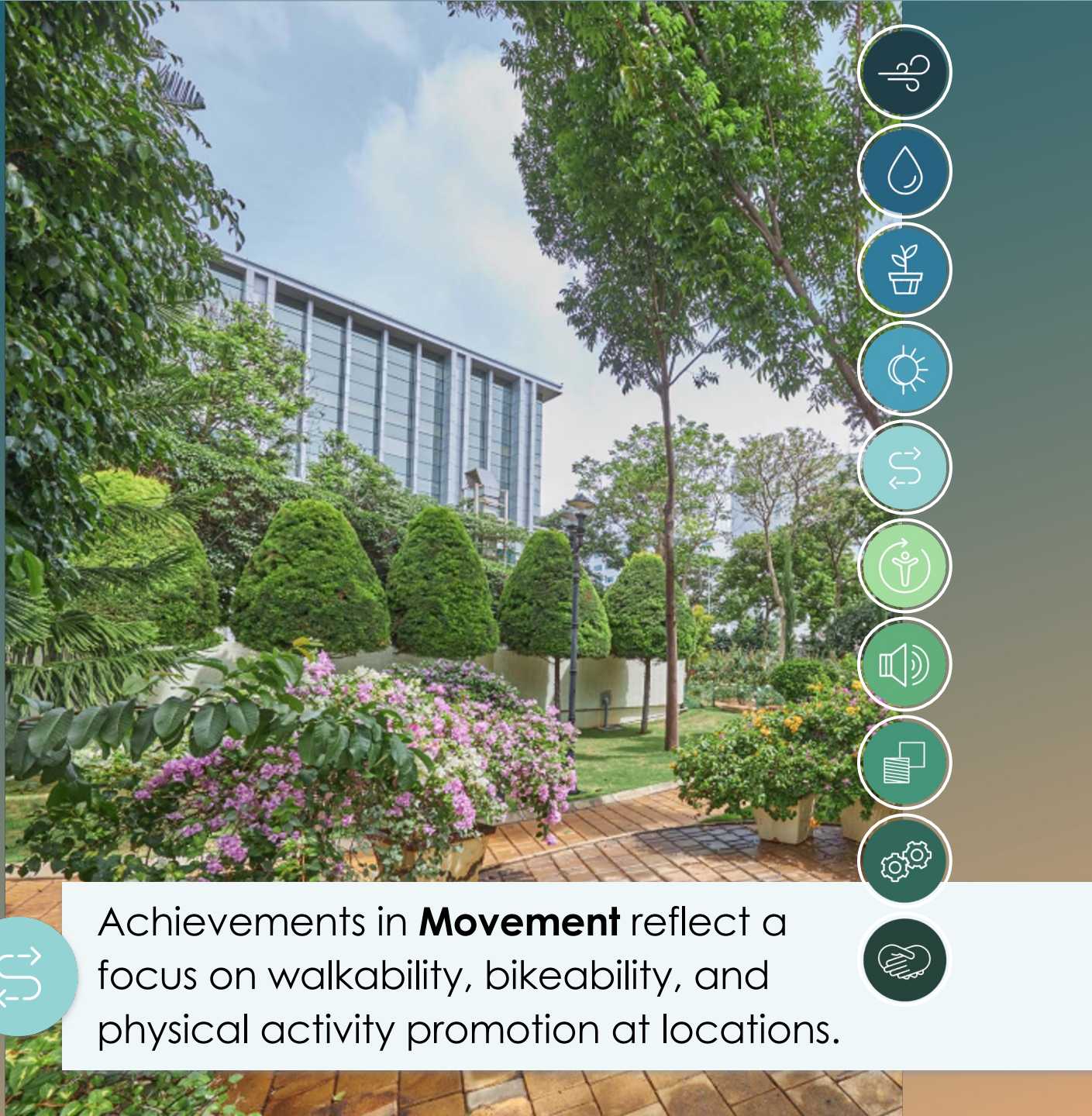
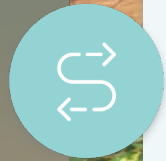
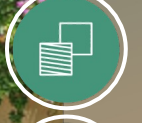


Embassy REIT

Scaling impact to leverage WELL strategies and impacts across all locations

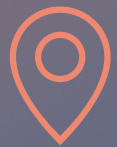
Work across locations has contributed to above-average achievement across **all 10 WELL Concepts**.

Achievements in **Movement** reflect a focus on walkability, bikeability, and physical activity promotion at locations.





Embassy REIT
achieved the **first**
WELL Score for India.



98
Locations



1
Country



3.4M m²
Total size

TOTAL IMPACT

365,321
People



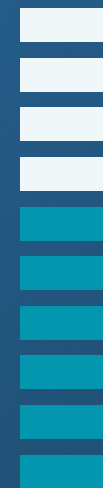
STANDOUT ACHIEVEMENT

Key Highlights to celebrate your progress

12/12 optimization
points earned in
Movement concept
across all locations



HOLISTIC ACHIEVER



Above average point
achievement
Across **6/10** WELL Concepts





Q&A

wearewell.com